LE CAMPING Kick-off for Start-ups



PARIS - LUXEMBOURG - BERLIN - LONDON

POWERED BY



WELCOME











DEAR GUESTS.

At Le Camping, we love to innovate and challenge our views, formats and events. For season 4, we set up a VC Jury to judge the pitches.

This year, since both startups and VCs have an interest in meeting quietly, we decided to close the ranks for the 5th Demo Day.

Yes, for the first time in the History of Le Camping, this event is **only for you**, VCs, Business Angels, Family Offices, private investors, and Corporate Venture Funds. We hope you will enjoy the show.

Le Camping Team



Elise Nebout
Le Camping
Manager



Gary Cige Entrepreneur in residence



Aviva Markowicz
Community
Manager



Fiodor Tonti UX Designer



Verity Baynton Kick-ass intern



Louis Pinot de Villechenon EIR intern



Omar Elmontaser Soul & Images

PROGRAMME













12 MARCH PARIS

MARCH LUXEMBOURG 25 MARCH BERLIN 28 MARCH LONDON



PARIS



12 MARCH



Numa 4th floor

4th floor 39 rue du Caire, 75002 Paris



LINE UP

1:45 pm

Registration

2:30 pm

Introduction with Elise Nebout, Le Camping Manager and Jean François Chianetta, Augment CEO

2:45 pm

Pitches (6 min) by the start-ups of Season 5

3:45 pm

Networking & cocktails break

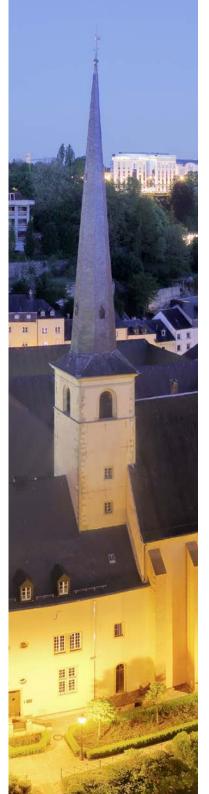
4:30 pm

Pitches (6 min) by the Start-ups of Season 5

5:30 pm

Closing Talk by Romain Lavault, Partech Ventures

5:35 pmNetworking & cocktails



LUXEMBOURG



18 MARCH



BGL BNP Paribas building

5th and 6th floor 14 rue Aldringen, Luxembourg City



LINE UP

10:30 am

Registration

11:00 am

Welcoming Pitch

11:45 pm

Pitching session 1

1:00 pm

Lunch and one-on-one meetings

2:00 pm

Pitching Session 2

4:00 pm

Networking drinks and one-on-one meetings



BERLIN



25 MARCH



betahaus

Prinzessinnenstraße 19-20 10969 Berlin



LINE UP

3:00 pm

Welcoming Speech about our concrete results after 3 years

3:10 pm

Pitches by the start-ups of Season 5 (6 min + 3min Q&A)

4:10 pm

Networking Break

4:30 pm

Pitches by the start-ups of Season 5 (6 min + 3min Q&A)

5:20 pm

Networking Cocktail



LONDON



28 MARCH



Google Campus 4-5 Bonhill Street London EC2A 4BX



LINE UP

2:00 pm

Welcoming Speech about our concrete results after 3 years

2:10 pm

Pitches by the start-ups of Season 5 (6 min + 3min Q&A)

3:10 pm

Networking Break

4 pm

Pitches by the start-ups of Season 5 (6 min + 3min Q&A)

5 pm

Networking Cocktail

LE CAMPING













2011 - 2014





During 4 months they pitch about **487** TIMES

Average distance in miles traveled by the startups during the acceleration

We worked with





HIGH QUALITY



Amount of time they saved from building products people won't use

*Time average founder spends before realizing idea won't work







Total money raised in 3 years



PEOPLE AT EVENTS

Number of viable businesses created 51

6 MONTHS AVE. USER BOOST **2667**%

Go global in 2014.

THEY ALREADY LOVE LE CAMPING























NUMA

For more than 10 years Silicon Sentier has acted with and for entrepreneurs and innovators. In 2008, we created La Cantine, the first co-working space in France, and in 2011, we launched Silicon Experience, our R&D Lab, and Le Camping, then the only start-up accelerator in France and one of the first in Europe and the world.

Today most of our activities fall into one on these three programs.

Today, we have moved to our new home, NUMA. Situated in the heart of Le Sentier, an iconic Parisian neighborhood, this 1500m2 building was designed to become a powerful force for change and innovation through collaboration, synergies and community, increasing our efficiency.

NUMA embodies our belief that complementarity and diversity are the key drivers of creativity and entrepreneurship. This project is the fruit of strong ties between entrepreneurs from all stripes and our committed partners Orange, Google and BNP Paribas.

The region Ile-de-France, quickly joined by the city of Paris, also played a decisive role in conceiving the principle of a "Great Integrated Venue for Inovation" (GLII). Together, we opened NUMA with the ambition to take French innovation even further, and to contribute to our growth and competitiveness.

LE CAMPING KICK-OFF FOR START-UPS

Le Camping is the most renowned French accelerator.

Every season, we select 12 high-potential start-ups that leverage new technologies and disruptive business models to try and achieve exponential growth and international development.

Our members, both the active campers and the alumni, form a close community of high level, ambitious entrepreneurs, which gives strength and dynamism to Le Camping.

THE ACCELERATION PROGRAMME: THE BEST ENVIRONMENT FOR YOUNG START-UPS

Le Camping is a four-month acceleration programme during which the start-ups are expected to develop a product and acquire their first customers. They benefit from a network of 60 mentors, €4500 given without taking equity and a free co-working space at NUMA - a melting pot of creativity and entrepreneurial spirit. Finally, at the end of the program, they get to pitch their project to investors on Demo Day: our last huge push to help them succeed!

OUR PHILOSOPHY IN THREE WORDS

Iteration: test the product and grow step-by-step by meeting with users.

Bootstrapping: learn to create with limited resources. **Emulation**: collaborate and share with the community.

THANK YOU

We would like to thank you all for your support: without you, this digital revolution happening at the heart of the Sentier could not exist.

We started almost three years ago and continue to help start-ups to grow through our commitment. Now, after four amazing seasons, we are happy to present to you the startups of the Season 5! New technologies is not a meaningless word but an amazing chance to improve our lives right now.

You are here to see for yourself by meeting the new startups of Le Camping!

STARTUPS











- 1 Agriconomie
- 2 Hublo
- 3 Artips
- 4 Realytics
- 5 Streamroot
- 6 Qleek
- 7 TasteHit
- 8 LocalEyes
- 9 Bandsquare
- 10 Tripndrive
- 11 Krack
- 12 Takes.io



Cultivate your future

Agriconomie is a B2B market place specialized in the agricultural sector; it creates a more efficient bridge between farmers and their products and inputs suppliers.

Notes

OUR PRODUCT



MARKET SIZE



WE WORKED WITH

SEVERAL EUROPEAN LEADERS



TALKING ABOUT US

Le Monde Les Echos









www.agriconomie.com



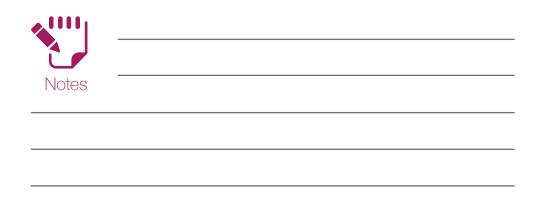
founders@agriconomie.com



Web-analytics you'll actually use

Track events, define funnels, receive reports and take relevant actions to improve the performance of your website.

No technical setup, no coding involved.



















Your daily dose of art

Artips sends a daily anecdote, witty and memorable, about an art masterpiece, to be read in 1 minute only.

Artips makes art and its history more accessible both in terms of content and mobility.



OUR PRODUCT





WE WORKED WITH







TALKING ABOUT US



























founders@artips.fr



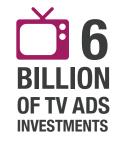
Maximize your TV ads' ROI and target the best audience for your business

Realytics is a real-time TV ad tracking platform for online businesses. We enable advertisers to precisely analyze the impact and ROI of each TV ad spot and help them to understand their visitors' behaviour.

OUR PRODUCT

5 PILOT CUSTOMERS 5 PROSPECTS

MARKET SIZE





WE WORKED WITH



E-COMMERCE INSURANCE EDUCATION

REVENUE STREAM

ADVERTISERS + INDIRECT REVENUE **VIA MEDIA AGENCIES**

TALKING ABOUT US













Guillaume Belmas, CEO Sébastien Monteil, CTO Grégory Bittan, Lead dev Vincent Nguyen-Huu, Lead UX



www.realytics.tv



founders@realytics.io



Intant video delivery, made easy and affordable

StreamRoot is a unique peer-to-peer video streaming for online broadcasters. Our solution helps them reduce their bandwidth costs by up to 70% while improving their quality of service.

OUR PRODUCT

3 PILOT **CUSTOMERS**

SAVING UP TO 70% OF BANDWIDTH COSTS

THE 1st TRANSPARENT **P2P SOLUTION FOR LIVE STREAMING** **MARKET SIZE**





OF THE GLOBAL WEB TRAFFIC

TALKING ABOUT US











Pierre-Louis Théron, CEO Axel Delmas, CTO Nikolay Rodionov, CPO



www.streamroot.io



founders@streamroot.io



Your digital life, in the real world

Not so long ago, every act of consumption began with a ritual. We pulled records from sleeves and perched them on turntables, slid books from shelves, watched as VHS tapes were ingested with a soft ca-chunk.

Qleek aims to return our digital media to a state in which they can be collected, stored, handled, played and shared in the same way that physical media were, once.



OUR PRODUCT

11111 **OVER 10 PROTOTYPE TESTERS**

TARGET MARKET

86M EARLY **MAJORITY CLIENTS WW**

TALKING ABOUT US







TRIBUNE L. QUARTZ





DIGITAL TRENDS JDN







www.gleek.me



founders@gleek.me



Personalized online shopping

TasteHit is a SaaS product recommendation engine for online shops. Using state-of-the-art machine learning algorithms, TasteHit understands shoppers' tastes and behaves as the best virtual salesperson by increasing conversion and making shoppers more loyal.

Notes

OUR PRODUCT









REVENUE STREAM

PAY AS GROW

SaaS **MODEL**

WE WORK WITH

MEDIUM-SIZED E-COMMERCE **BUSINESSES**





SPENT IN E-COMMERCE SaaS



GROWING 10% PER YEAR











founders@tastehit.com



Everywhere your business needs local eyes

LocalEyes is a mobile app that allows anyone to earn money on-the-go by collecting information in stores for brands and retailers.

Brands and retailers can now measure in real time the retail basics of their products on any shelf across the country.



OUR PRODUCT



ACCOUNTS

MARKET

IN FRANCE DONE TODAY

15% OF THE MARKET IS ADDRESSED TODAY

TALKING ABOUT US





BIBA

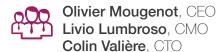
CUSTOMERS













www.localeyes-app.com



founders@localeyes-app.com



Live concerts on demand

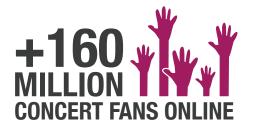
BandSquare brings directly artists and fans together to make concerts happen. On demand, fans can share unique experiences with their favorite artists.

Notes

OUR PRODUCT

MARKET SIZE





GROWTH HACKING

(in 2 months, in France)



1st AUDIENCE















TALKING ABOUT US

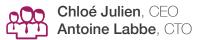






ARTIST REACH

+300 ARTISTS **WORKING WITH US INCLUDING**





www.bandsquare.fr



founders@bandsquare.fr



Carsharing between travelers

Tripndrive enables carsharing between travellers.

The owner gets a free parking at the airport.

The renter gets a car rental with up to 60% discount.

OUR PRODUCT





TALKING ABOUT US



MARKET SIZE



REVENUE STREAM

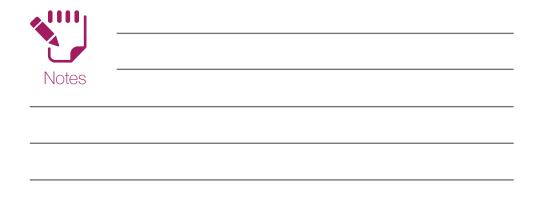
€30/DAY OF RENTAL













François-Xavier Leduc,

Nicolas Cosme, CTO Arthur de Keyzer, COO



www.tripndrive.com



founders@tripndrive.com



Krack is a hardware device for skaters - sharing tricks within the community and enjoying their riders life more.

Notes

OUR PRODUCT





MARKET SIZE

TALKING ABOUT US













FAST @MPANY



Kevin Straszburger, CEO Tristan Nicolas, CPO Charles Passet.

Hardware Architect

Yann Nicolas.

Software Architect



krack.co



founders@krack.co



Collaborating on video just got foolproof

Takes is the perfect tool for every videomaker who need to get feedback in the most fast, elegant and seamless way.

Working with teams and engaging clients becomes a breeze, no more chasing after stakeholders via email. The only focus is now on the creative process, and productivity.



OUR PRODUCT







MARKET





TALKING ABOUT US











www.takes.io



founders@takes.io

THANK YOU











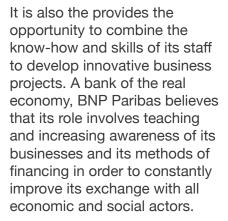
OUR PARTNERS



L'Atelier is the interface between innovative practices and large companies.

Its primary mission is to facilitate exchanges between BNP Paribas' businesses and the ecosystem of innovation: entrepreneurs, incubators, accelerators and investment funds.

L'Atelier was, therefore, naturally interested in Le Camping, a programme that aims to create environments conducive to the launch and development of innovative start-ups.







Fonds social européen

The European Social Fund supports projects to create employment.

Created in 1957 by means of the Treaty of Rome, the European Social Fund is the principal financial mechanism of the European Union for the promotion of job creation
It supports the execution of the



For the BNP Paribas retail bank in France, Le Camping is a new way to support innovation, as it strongly supports companies in all their projects.

European Strategy for Employment (SEE). It is one of the three structured funds that are part of the European Union whose mission consists of reducing the inequality of development and reenforcing economic and social cohesion between the countries and regions of the European Union.



Google, created by two students at Stanford, has become a major player in the Internet over the last ten years. The company's DNA resides in creativity, innovation and entrepreneurial spirit, these values are shared with accelerators such as Le Camping.

Google France wishes to engage

with local partners to support

selected projects.

Therefore, we have put together our know-how to support this partnership to make Le Camping more accessible and highlight the adventures undertaken by founders of start-ups. This partnership reflects our commitment to supporting the development of entrepreneurship in France and collaborating with these partners within the emerging ecosystem of the Internet.



Île-de-France is the second most successful region in the world in terms of numbers of international organisations based here (O.E.C.D, Unesco, European Spatial Agency...). For a while now, Île-de-France has also been the number one worldwide destination for business conferences, and the top European region for business fairs and events.

Offering the biggest capacity for exposure in the world, the region hosts an average of 1,700 large-scale events every year.



At Orange we believe that working with partners is key to the success of tomorrow's products and services that will transform our customers' lives. We understand that getting a new business off the ground is hard work.

Orange Partner for start-ups is a team that accompanies young companies in their technical, marketing and sales activities within an open-minded environment.

We connect them to Orange innovators and help them get off to a flying start.



The SNCF has a strategy of innovation to promote constant invention in mobility, and make the train the most popular form of transport in France.

Our company is exploring all sources of inspiration and drawing on outside expertise and ideas.

We work with internet users via our Labs, with start-ups specialising in mobility aided by Ecomobilité Ventures (an investment company created in partnership with Orange, and Total), with developers through data.sncf.com - the Open Data platform set up to champion the development of applications that will revolutionise our services. and with SNCF Développement. our subsidiary that promotes economic development, supporting small businesses' start-up projects that meet our eligibility criteria (innovation, sustainable development, eco-mobility, etc.).

At Le Camping, the SNCF, with the help of La Fabrique Digitale, has spotted digital ideas for new customer services which could be used by all of our business units.

By working closely with the young entrepreneurs of Le Camping, for the fifth successive season, SNCF is looking to get to the heart of innovation, test out projects and invest. Through this fantastic melting pot of inventiveness, we are looking to improve our clients' travelling experience over and over again.



The ATALANTA Project is a crossborder platform to drive innovation, facilitate technology transfer and to support entrepreneurship on a transnational European level. The main goal is to contribute to the development of more innovative products and services coming from European R&D project sand to support the creation of more successful tech startups in Europe. This is a three-year project led by a European Union FP7 Consortium, formed by seven top entrepreneurial organizations in Europe.

MEET OUR LEAD MENTORS OF SEASON 5

Meet our lead mentors who worked with our start-ups



Julien Venturini
Entrepreneur, founder
of Exico, marketing
expert



Nicolas Vauvilliers Serial entrepreneur, CEO 1001maquettes, e-commerce expert



Valentin Squirelo
Founder Hackerloop,
product designer,
hardware expert



Hervé Cébula Founder & CEO MediaTech Solutions



Richard Courtois
Deputy CEO,
BetClic Everest
Group



Florent Thiery
Co-fondateur et CTO
Ubicast



Jean-Pierre Caffin Senior executive Advisor chez BAIN&Cie



Frédéric Dermer Serial and web entrepreneur, cofounder of Greenbureau



Jean-Marie Cognet Co-Founder / Sales Director - UbiCast



Boris Golden Head of Product @ Viadeo



Bora Kizil
Serial entrepreneur
based in London



Cyrille VinceyEntrepreneur, founder of Qunb

MEET OUR EXPERTS

Meet our experts who worked with our start-ups



Cécile ConaréBranding & Marketing
Strategy Consultant



Damien Anfroy CEO at BetAdvisor.com



Martin Ohannessian Founder & CEO at LePetitBallon.com



Arthur Bodolec
Product designer & cofounder at Feedly, cofounder at UX Archive



Fadi Bishara Founder & CEO at Blackbox



Ash Maurya Founder & CEO at Spark59



Anthony Marnell
Currently BD &
Sales @mailjet
Formerly @
techstars NYC
and @ubs



Sophie Pellat Partner at IT translation



Romain Lavault ex-Entrepreneur, turned VC @ Partechyentures



Thibaud Elzière
Founder @eFounders
@Fotolia @mention @
mailjet @textmaster @
pressking



Marine Desbans

Member of the Board
at Prêt d'Union, former
Investment Manager at
Schibsted Développement /
Schibsted Growth



Sébastien Sacard
Co-founder &
president at We Do
Product Management

LAWYERS, ACCOUNTANTS, PUBLIC RELATIONS

LAWYFRS

11. 100. 34. AVOCATS ASSOCIÉS Created by lawyers coming from the most prestigious French and international law firms, 11.100.34. Avocats Associés is clearly oriented toward innovative companies in the sectors of creation, new technologies, telecommunications and media. Start-up lawyers, 11.100.34. Avocats Associés has a specific offer for entrepreneurs, from seed stage until they raise funds and accompanies them in their development. Its goal is to make projects secure as early as possible in order to increase their value to future investors.



Licensed in both Paris and New-York, Henri-Louis DELSOL has developed at DELSOL Avocats an acknowledged expertise in: corporate law (creation, follow-up, commercial agreements, etc.); mergers & acquisitions (external growth, spin-offs, LBOs); fund

raising towards business angels, financial and industrial investors, in particular in the sectors of biotechnologies, robotics and digital technologies; and international negotiations, in particular French-American, advising both French companies setting up a business in North America and American groups investing in France. Aged 33, Henri-Louis DELSOL is a graduate from Jean-Moulin Lyon 3 University

(specialising in business law) and University Aix-Marseille 3 University (DESS-DJCE in international business law). He also completed an LL.M at Georgetown University (Washington D.C, USA).

SBAVOCATS



Sacha Benichou

SB Avocats is a boutique law firm specialized in advising entrepreneurs and fast-growing companies in the conduct of fund raising and M&A transactions. The firm has a wide and renowned practice in internet and telecommunications law. SB Avocats has a significant track record in private equity transactions, especially in the web industry (e-commerce, SaaS services etc.) and software editing. The firm was recognized as one of the top rising law firms in venture

capital ('Trophée du Droit' 2011 and 2012) and ranked as "excellent" in the 2012 Decideurs best private equity law firm ranking. (SB Avocats - 7 rue de Monceau – 75008 Paris - www.sbavocats.com -http://www.linkedin.com/in/sbavocats – contact@sbavocats.com

PUBLIC RELATIONS



Since its launch in 2007, the cabinet has focused on the fields of ICT and multimedia (following the founders' previous experience in other companies dedicated to these areas) and participated in the growth of the media group side during the acquisition of the leading companies. Accomplys is a partner of StartupWeekend and accompanies

candidates throughout France; mentoring at regular events dedicated to entrepreneurship in the world of tech and e-commerce, they have a global vision of the specific expectations of leaders and they have developed simple reporting tools to cater better to entrepreneurs' needs.



André & Associés BAKER TILLY is a chartered accounting firm, specialized in general audit and consulting, dedicated to the creation and support of start-up companies. A team of seven associates in France (supported by 110

assistants) offers a large range of competences with departments focused on taxation, social matters, payroll, and audit. Nowadays, It's a must for entrepreneurs to be surrounded by who can make a positive financial plan so the entrepreneurs can direct their energy towards creating value and developing new ideas. Our specialists are ready to assist the company's founder and to help him create, develop and finalize his project. The way to proceed is to progress



Damien POTDEVIN a public and chartered accountant and a graduate from Paris II Pantheon-Assas University (specialised in business law). He is also president of JPA ASSOCIATIONS: a company involved in

associations and charities. The JPA Group has a wide range of diversified skills and has created a worldwide service that is capable and responsive to the specific needs of its clients. The JPA International, a Network of Independent Audit, Accountancy, Tax & Consultancy Firms, now includes 500 independent professionals who, together, represent more than 140 organizations in 47 different countries worldwide. They have developed services especially tailored to companies and entrepreneurs.



Ideas on Stage is a leading European specialist in fantastic presentations, helping personalities, executives and entrepreneurs to communicate their ideas effectively,

interestingly and memorably. Ideas on Stage offers presentation design services, personalised coaching and state-of-the-art training courses in presentation skills, and supports major events such as TEDxParis and Centifolia.



A brand without position is a brand without influence. More than ever, brands need to position and animate their conversations on topics that mobilise their ecosystem. They should, of course, do so legitimately, concisely and through tangible and lasting

commitments. Helping businesses and institutions in this process is the "force" and know-how of Rumeur Publique.



Annabelle ROBERTS

Whilst working as a media trainer and public speaking coach Annabelle Roberts got tired of seeing really bad presentations. So she partnered with a team of graphic designers and speech writers to create a company specialised in making great ones. She moved to France 7 years ago after studying communications and professional writing at York University in Toronto and teaches the Art of Presentations to International commerce

students at La Sorbonne Paris IV. As a dedicated activist in Paris's start-up community, she works with accelerators and incubators all over the city to help budding entrepreneurs pitch more strongly and communicate their ideas better.



Pourquoi pas moi is a communication agency dedicated to entrepreneurs. Created 4 years ago by Prescillia Leroy, Pourquoi pas moi, also named PPM, focused its expertise on Press relations and Public relations. Over the years, Pourquoi pas moi set up different collaboration methods in order to fit in the entrepreneurs' financial issues, and thus offers very pragmatic workshops to learn how to do everything by oneself and avoid an agency service



Mehdya Fassi is a passionate young actress who is very interested in human behaviours. Being very interested in the start-up scene and entrepreneurs' on-stage performances, she currently gives Workshops at Le Camping and at 'Microsoft Biz Spark' in Paris; a great way to push entrepreneurs to become the masters of their own speeches.

PROFESSIONAL SERVICES

helping the daily life of our campers













































Kick-off for Stort-ups



For more information, please contact:

Elise@lecamping.org Aviva@lecamping.org