

COMMERCIAL REPRESENTATIVE

CARE-TECH SECTOR

Black Swan Lux S.A. is looking for an entrepreneurial commercial representative to help commercialize the company's award winning SafeLive™ smartwatch application in the care and personal security sector. He/she will be based out of Luxembourg to maximize facetime with the scientific founders.

Basic qualifications

- 2-3 years professional experience in sales & marketing and/or account management;
- Affinity with care and/or personal security sector
- Relevant new business development experience (lead generation, deal closing, commercial representation, pricing & negotiating, account management & customer servicing)
- Willingness to prospect abroad (France, Belgium, Germany,..)
- Excellent English and French skills (oral and written);

Preferred Qualifications

- A Bachelor's, Diploma or Master's degree in commercial engineering, applied economics and/or business administration (or similar through experience);
- Sales and marketing experience in an electronic services business (eg. developing marketing communication materials, contracts, support services, ...)
- Excellent people and presentation skills
- Potential to evolve to Sales & Marketing management position
- German is a plus

Please apply via: info@safeliveapp.com